



## partner profile **mark clayton**

Mark heads up the Commercial Property Department. His work covers all aspects of commercial property work, including residential development, commercial development and commercial landlord and tenant work. Mark's clientele is diverse, both geographically and in terms of the size of the Clients and the nature of their business.

### viewpoint

“ I am acutely aware that Clients place a lot of trust in their lawyers - perhaps more so than with other service providers. This is one reason why I am passionate about the work I do.

Recently I dealt with a problematic property transaction. My Client hadn't anticipated the complexities involved and became increasingly nervous about the outcome. Having brought the deal to a successful conclusion, he told me that if he was ever to go rock climbing, I was the sort of person he would want with him. It's a strange sort of compliment but I think it showed that we had developed a positive and reassuring relationship.

This is sometimes less than glamorous work, requiring immense attention to detail. It can also be stressful and intense at times. It's important to maintain a good sense of humour! ”

### fact file

Specialist Areas	- Commercial Property
Place of Birth	- Darlington
University	- Durham University
Training	- Newcastle
Qualified	- 1990
Joined Latimer Hinks	- 2006
Partner since	- 2006

### publications:

#### Legal 500 2009 - Real Estate

Mark Clayton leads a 'very proficient' team at Latimer Hinks that had a busy year advising on numerous retail properties.